



Come on you reds!

We may have dedicated our fundraising activities to CHASE Children's Hospice but we couldn't resist the opportunity to sponsor our favourite football team - the Reds. No, not Liverpool or ManU but the stars of the future at Aldershot Under 12's.

Unbeaten since November at the time of writing the Reds have been playing well as a team and as individuals and have been putting the skills learned at their Brazilian Soccer School training sessions to good effect - so much so that despite their youth they are already attracting scouts from other teams and one member of the squad has been called forward for trials with Southampton Football Club.

Growing at the Garden Centres

Some of the success of our Showsite at Windlesham has been that we are able to show Clients the range of conservatory options available to them whether in timber or uPVC - so we have begun work on another conservatory at Windlesham which will be built in both materials! A real opportunity for customers to see the differences/similarities. This conservatory will also house the growing range of Sherborne windows and doors so that Clients can have a hands-on experience of the different styles and products available.

At Windlesham we have enjoyed an excellent relationship with our hosts at the Wyevale Garden Centre, to the extent that we are now in detailed discussions regarding further showsites and sales points at a range of other Wyevale centres in Hampshire, Berkshire and Surrey.

Melchet Court

We have been lucky enough to work on some wonderful buildings in recent years but to be selected to undertake window replacement work on the magnificent Melchet Court in southern Hampshire was a bit exceptional. Although Jacobean in style it was actually built in 1868. Like most buildings of this scale there is an ongoing maintenance programme - and whilst we were only replacing a number of smaller windows it was essential to ensure that they did not look out of place on this wonderful facade.



Melchet Court

Sherborne Ltd

Head Office & Farnborough Showroom:
135 Lynchford Road, Farnborough, Hants, GU1 46HD
Tel: 01252 370917

The Windlesham Showsite:
Wyevale Garden Centre, London Road (A30), Windlesham,
Surrey, GU20 6LL
Tel: 01344 626130
www.sherbornewindows.co.uk

Sherborne support CHASE Children's Hospice



newsletter
Spring 2007
Sherborne

Congratulations

A Conservatory for Sir Cliff Richard.....

When Sir Cliff Richard turned up in our Windlesham showsite last autumn the Sherborne team were all thrilled to meet the legendary singer - even more so when they discovered that Sir Cliff had come to talk about adding a conservatory to his beautiful Surrey home.



Sir Cliff and Chris Long

Using our digital imaging system we were able to show Sir Cliff how the new conservatory would be designed to blend with the architectural features and in particular the stonework on his property.

It was just a few months later, and much to the delight of Sir Cliff, that the job was completed, as promised, just in time for Christmas.

And if Sir Cliff was pleased so were all the Sherborne team who worked on the project.

Construction Director Stuart White speaking for everyone when he said, "I can only say that Sir Cliff's reputation as one of the most pleasant people you could hope to meet is completely true. He has been absolutely charming throughout the build process and it's been a real privilege to work on his home."



To all at "SHERBORNE LTD"
What can I say? My conservatory looks fantastic, even better than the computer generated image you showed me at the planning stage. Not only does it greatly enhance my home - but you finished it on time too!!
Many thanks to you all.
Cliff Richard

A letter of thanks from Sir Cliff Richard

newsletter
Spring 2007
Sherborne

The 'Sherbornes' - Annual Awards

The annual Christmas party gave us the opportunity to reflect on a year that has seen massive strides forward for Sherborne – real growth and a great customer response – due in no small part to a really great bunch of people working together and sharing the same ideas about quality and customer care.

So our yearly Awards to the top performers in each of our departments were incredibly close run but congratulations to:

- Sales Support – Rob Craig
- Sales Department – Mike Howe
- Construction Department – Stuart Udal & Karl Dallaway
- Installation Department Windows – Nick Harris & Glen Wilday
- Installation Department Conservatories – Jason Huxley & Mike Power
- Outstanding Customer Care – Anita Raab
- Employee of the Year – Troy Kingshott



Chris Long and Troy Kingshott

And now for something completely different

Well not that unusual these days as our team seems to keep coming up with increasingly innovative conservatory designs!

Our client is a keen snooker player and wanted to create an area large enough to allow for play on a full sized table in a 'year-round' comfortable environment that would also allow commanding views over the grounds and surrounding countryside.

Our design solution, was to create a traditionally constructed second storey extension that would match the existing property and open onto a conservatory, which would be built at high level above an existing outbuilding.

Aesthetically the structure needed to look in 'harmony' with a beautiful existing property despite its elevated position, whilst from a detailing viewpoint it was vital to ensure completely weatherproof abutments between the different roof structures.

With the job completed and the snooker table relocated our client can now concentrate on looking for that big break!



Elevated views



Time for a break

Cheers!

We are always delighted to receive letters from our customers expressing their satisfaction with the work we have carried out for them – not least because it reinforces our belief that total dedication to quality and customer service is the key to success.

We were pleased with a project we recently completed for some clients in Wokingham as the new conservatory, windows and patio seemed to have a transforming effect on their home. But the letter we received recently from David and Maggie Vaughan was even more rewarding - not just for the kind words but because they enclosed a very generous cheque to buy everyone in the Company a drink at our Christmas party. An extraordinarily kind gesture, which was much, appreciated by everyone at Sherborne.



Before

Dear Chris,
Now that our conservatory and patio have been officially commissioned, Maggie and I felt that we just had to write to express our absolute delight with our new acquisitions. They are everything we envisaged and are already in constant, pleasurable use by the whole family.

Excerpts from David and Maggie's letter

Finally, Maggie and I will have absolutely no hesitation in recommending you most highly to anyone we encounter in the market for conservatories or windows. Please feel free to invite any prospective customers to come and inspect your handiwork at any time. We will be only too pleased to act as your ambassadors.

Once again, many, many thanks to you and your whole team.

Kind regards and best wishes

David Vaughan
Maggie Vaughan

David and Maggie Vaughan



Job done!

Never mind the Oscars!!

The Glassex Exhibition held each year at the NEC is the premier event for the UK glazing industry and the competition to win the prestigious Excellence in Design Awards is intense - so we are especially



The award winning Sherborne conservatory

delighted to learn that we have scooped an award in the category for Energy Efficient Design.

Designing and specifying the right products to achieve energy efficiency has long been part of the Sherborne philosophy and as controls come into place to reduce energy losses from domestic dwellings it's great to have our efforts recognised.

newsletter
Sherborne

SPRING 2007

newsletter
Sherborne

SPRING 2007